

ACBL UNIT No. 373

Board of Directors Meeting Minutes Wednesday, January 4, 2012

1. **OPENING:**

The Board of Directors met at 9:30 AM at Las Vegas Bridge World. Outgoing President, Mr. Rick Lepscier opened the meeting, and welcomed the newly elected members. They are:

Jill Stokke
Charlyn Johnson
Gary McGough

Continuing Board Members included:

Rick Lepscier
Barbara Dunkley
Edye Goldberg
Tom Shulman
Mike McClain
Jay Hardy (absent)

2. **SELECTION OF OFFICERS:**

Rick said that the first order of business should be to elect the new board officers. Barbara Dunkley was nominated and elected as our new president. She immediately called for nominations for the other officers.

The following people were nominated and elected:

Vice President – Mike McClain
Treasurer – Tom Shulman
Secretary* – Gary McGough

Note: Edye was reappointed as the 299er member of the board for another year.

*The Board resolved that when the unit secretary is running for re-election to the board, the President shall appoint a board member who is not running for election to assume the secretary's election duties set forth in the bylaws.

3. **OLD BUSINESS:**

a) **Treasurers Report –**

Treasurer Tom Shulman presented the report as noted on the attached detail. It includes the information for the November Sectional, the November Unit Game, and our Summary Draft Balance Sheet. Tom stated that the December Christmas Party bills have not as yet been received (from the Rivera Hotel), and these expenses will be reflected by the next meeting.

b) **Sectional Attendance vs. Cost** –

Tom explained that while the move to Bally's is more expensive, our overall attendance is up by forty percent! That's significant, as well as the many positive comments from out-of-town players. While the room rates are higher, people in general are pleased with the location, and with so many restaurant choices nearby.

For the new members information, Tom said that the Regional event held in June actually had a larger turnout than expected due mostly to the success of the Gold Pair Events for the 0 – 750 players.

c) **Opening Event (Unit Game before the Sectional)** –

The Free Unit Game held on Sunday, November 13th ultimately ended up leaving the unit with a five hundred dollar loss. We had only 26 tables in attendance, whereas the Unit Christmas Party (\$10 for the game, and \$10 for the dinner and show) had 23 tables. Clearly, price is not the main concern for attendance. People are just not that enthused about yet another trip to the Strip the day before a tournament. Also, the games have not had anything new, and there is no real incentive to attend.

d) **Free Coffee (?)** –

As a note that is worth mentioning, virtually all casinos now charge an exorbitant amount for coffee. It actually averages close to \$6.00 per cup. Consequently, this option is way out of reach for the unit to subsidize, but, it's important to put this information into the minutes, so that unit members are aware of it.

Jill made a motion that the treasurer's report be accepted. Motion seconded and approved. (See treasurer's report on page 5)

4. **NEW BUSINESS:**

Barbara asked to address items that we should plan for in 2012. They are:

a) **Unit Games** –

Mike made a motion that was seconded and carried to nominate Jill and Charlyn co-chair the Unit Games for 2012. Both agreed to work toward more events that included some new ones not done previously in our unit. Charlyn and Jill are up to the challenge, and we all are anxious to help them.

b) **Publicity** –

Rick and Gary agreed to co-chair the publicity, and will present new ideas to the board by the February meeting.

c) **New Membership** –

Adis Dombu has graciously volunteered to help with our Sunshine Committee. Marty Hageman will continue to do Sunshine for Henderson and Boulder City. Barbara will ask Adis if she would be willing to help also with the Welcome Packets and letters that are sent to new members. Barbara will advise the board accordingly.

d) **Conduct and Ethics** –

George Vasilevsky has served in this capacity. Because Barbara is now directing for unit and club games, to remove any hint of a conflict, we believe that another person should be considered. Jill asked if we could have a two person team to be responsible for this important job. The board agreed, and we will have nominees by our February meeting.

- e) **Accounting Audit –**
In accordance with our bylaws, we have requested to have an audit of our financials. Diane Graese, CPA, has graciously agreed to conduct the audit, at no charge, and, when complete, a report will be included in our future minutes.
- f) **Unit Recorder –**
Roberta Epstein will continue as Unit Recorder.
- g) **Unit Supply –**
Mike will continue as Supply Chair for 2012. He has done an outstanding job, and the board thanked him for his hard work.
- h) **Non-Tournament Unit Hospitality –**
Charlyn and Jill will co-chair this job as a portion of their Unit Promotions duties.
- i) **March Sectional (Bally's) –**
Tom reported that we are prepared for our upcoming sectional, and, thus far, room reservations seem low (rates are at \$70.00).
- j) **Other Upcoming Events –**
Our June Regional will be held at the Rivera, and room rates are at \$59.00. Tom is still negotiating with the M Resort for a special Tournament Event in December; however, nothing as yet is confirmed.
- k) **New Club Opening in Mesquite –**
Mike received a notice that a new club would start on January 6th, and will be open on Friday's for an afternoon game. Since Mesquite is within our unit, ACBL has sent us notification, and has asked that if we wish to help expedite their sanction, to please fax an authorization to ACBL. Charlyn Johnson wrote to Patricia Kittock and asked her to call regarding having her club listed on our website. The waiver was approved and we welcome the new club into our unit.
- l) **Recommendations –**
Charlyn will talk with the Las Vegas Bridge World, Spring Mountain Bridge Club, and the Henderson Bridge Club for recommendations that will enhance bridge for the local clubs and for the unit.
- m) **Other Suggestions and-or Ideas –**
Mike also asked each board member to bring to the next meeting, three ideas each that could help our unit collectively. Everyone agreed that there are many things possible, so we will put our best 'brain power' to work.

n) **Club Letter of Request –**

Jane Rubin had requested to address the board on a financial issue that our local clubs face when tournaments are held. In cooperation and in the spirit of fully supporting these events, the Las Vegas Bridge World, and the Henderson Bridge Club close – for the duration of the unit event (usually five days). But, their expenses continue, and the revenue loss has an adverse effect, since their costs keep going up. Consequently, both clubs are requesting that the board consider some reasonable compensation to at least cover their expenses during these events. Barbara stated that the board would require more information, and tabled the request until the next board meeting.

NOTE (Insert – not part of minutes): Clearly, we need some actual figures before we can evaluate the cost to consider subsidizing, and, at the suggestion of Barbara, I (as Secretary) subsequently requested Jane to send these numbers to me as soon as possible. I will then email them to each board member confidentially, so that we will have a point of reference to review in order to make an informed decision.

o) **February Meeting Schedule –**

Barbara stated that the next meeting will be held on Wednesday, February 8th, at 9:30 AM.

Our January meeting was adjourned.

Treasurer's Report

January 4, 2012

ACBL Unit 373 November 2011 Memb Mtg Unit Game Free Game 26 tables

	Oct - Dec 11
Ordinary Income/Expense	
Expense	
Caddy fees	35
Director fees	200
Hand Records	20
Predupes	38
Printing	180
Sanction Fees	33
Total Expense	505
Net Ordinary Income	-505
Net Income	-505

ACBL Unit 373 November 2011 Sectional 1049.5 tables

	Jan 1, 12
Ordinary Income/Expense	
Income	
Card Fees	41,753
Total Income	41,753
Expense	
A/V Rental Service	756
Advertising	3,975
Bridgmates	330
Caddy fees	860
Caddymaster	715
Director fees	11,537
Fire Dept Permit	450
Flyers	19
Free Plays	310
Hand Records	422
Hospitality	3,893
Hotel	359
Predupes	883
Sanction Fees	2,962
Signs and Banners	408
Supply Chairman	110
Surcharge	165
Tips	50
Transportation	1,513
Web Site Expense	255
Worker's Party	409
Total Expense	30,400
Net Ordinary Income	11,353
Net Income	11,353

ACBL Unit 373 Summary Draft Balance Sheet As of December 31, 2011

	Dec 31, 11	Dec 31, 10
ASSETS		
Current Assets		
Checking/Savings	91,117	53,315
Other Current Assets	1,604	0
Total Current Assets	92,721	53,315
Other Assets	1,610	2,162
TOTAL ASSETS	94,331	55,478
LIABILITIES & EQUITY		
Equity	94,331	55,478
TOTAL LIABILITIES & EQUITY	94,331	55,478